StockMate   WebPlus   QuestMate   ServiceMate

Business Partnership Solutions

univera
BUSINESS PARTNER

Digitalizing "SMEs".

Small and medium-sized companies are now digitalized with Univera's SME solutions. Univera has been providing services in sales, logistics and service industries for many years and meets the requirements of companies with three different solutions developed specifically for SMEs.

Each company's requirements vary according to its size. Moving forward with a solution that best fits both its requirements and its scale takes companies one step ahead of the competition. At this point, SME Solutions and project services, which are materialized from Univera's long years of experience, are offered to companies in a way that meets the requirements of different processes with the least investment possible.

By means of Univera's Project Services offered by Authorized Business Partners, all possible requirements of customers are supported throughout the process. For the complete and fast progress of the project, we provide hardware and technical services according to your requirements. By taking the services provided within the scope of various packages under warranty and by preserving the efficiency of processes, living projects are brought to life.
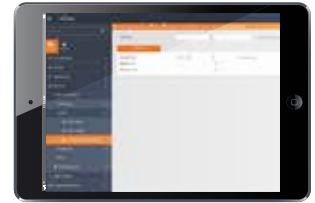
StockMate

StockMate; Warehouse Management Solution

StockMate is a warehouse software solution developed for the requirements of the SMEs in mind. By the means of its capabilities and expandable structure, it provides companies with many advantages in warehouse management. It improves service quality and saves on operating costs by enhancing warehouse operations with human-independent processes, by dispatching the right product from the warehouses at the right time, and by ensuring accurate and fast shipments in one go.

Many Features That Facilitate Your Business
- Adaptive Structure
- User Friendly Interface
- Powerful and Secure Architecture
- 100% Web Based Infrastructure
- Windows Azure Compatibility
- Commercial Package Integration

Advantages
- Accurate, Fast and Instant Data
- Savings in Warehousing and Operation Costs
- Creates Observable / Reliable Business Processes
- Traceability
- Managing Business Processes Independent of Persons
- Planning and Calculation Capability
- Increased Productivity in Warehouse Operations
- Decrease in Warehouse Inventories
- Customer Satisfaction

Functions that Perfect Warehouse Processes

Good Receiving	**Shipping**	**Returns Tracking**	**Dynamic & Static Location Monitoring**	**Terms-Rules Definition and Management**	**Address Forwarding**
Sequental Operations	**Batch Operations**	**Batch & Sequential Management**	**Dynamic Data Management**	**Dynamic Labeling and Form Designing**	**Barcode Generation Decoding**
Inventory Taking	**Commercial Package Integration**	**Notification Services**	**Hand-held Terminal Program**	**Pallet Loading & Packaging**	**Standard & Dynamic Reports**

WebPlus

WebPlus; Mobile Sales and Distribution Solution

WebPlus, the mobile sales distribution software, is a solution for managing your sales representatives and sales channels in the field. Increasing the company's power in sales and marketing operations, WebPlus provides digitalization in central management and sales and distribution operations.

WebPlus for Assuming Dominance in the Field

- 100% Web Based
- Instant Salesperson Tracking on Map
- Automatic Reporting and SMS Notification
- Branch Based Operation and Control
- Graphical Reporting
- Screens Designed for Easy Operation
- Advantage for Android / iOS Tablet or Phone Usage
- All Bookkeeping Entries

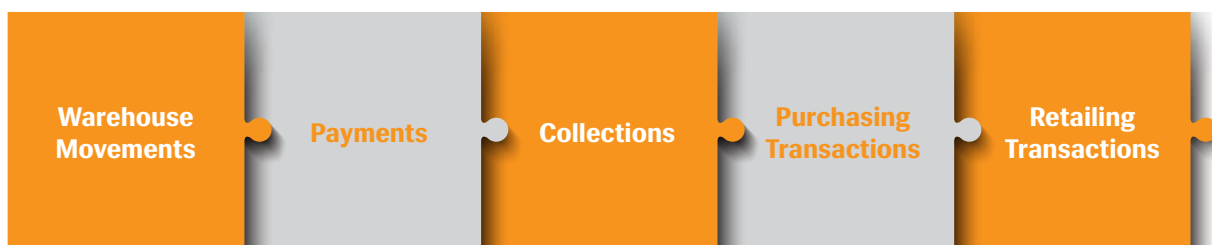## More Than A Sales and Distribution Automation

- On-site and Fast Service (online invoice, freight bill and ordering system)
- Control and Monitoring of the Field Team
- Individual Independent Standard Work System
- Reduction in Operation Costs
- Time Saving Through Instant Data Transfer over the Web
- Easy Discount and Promotion Management
- Price Determination Specific to Customer and Product
- Detailed Display of Sales, Inventory and Collection Information
- Opportunity to Doing Hot and Cold Sales
- Detailed Reporting
- Authorization Feature

Improved Functions with All Processes in the Field Considered

Warehouse Management	Vehicle Loading	Bulk Document Printing	Return to Seller Operations	Return Operations

Mobile User Functions

Warehouse Movements	Payments	Collections	Purchasing Transactions	Retailing Transactions

QuestMate

QuestMate; Effective Field Management Solution

Developed for data collection from the field and mobile team management, QuestMate basically enables you to collect all the information you want from the field with mobile devices in digital environment. With this application, which resets human error, instant data collected from the field is reported, becoming valuable information to be used effectively in strategic decision-making processes of companies.

Online and Offline Data Collection According to Your Choice

• Any Format You Desire
• Any Platform You Desire
• Anywhere You Desire
• Any Topic You Desire
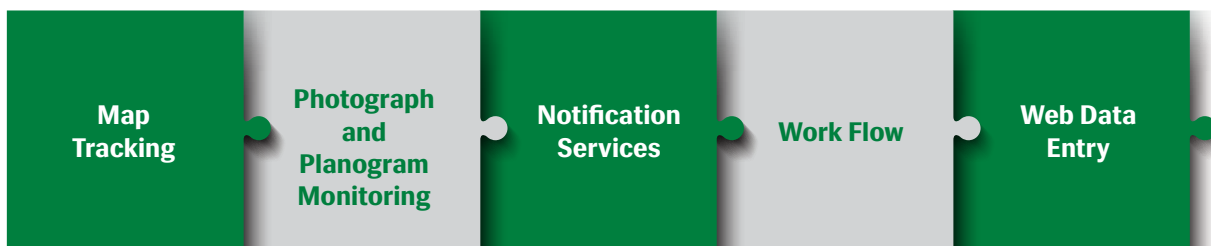
Features That Enhance Dominance in the Field

• Easy Form Design
• Detailed Planning Capability
  (visit plan, route description, work order assignment)
• Keeping Customer, Product and Field Personnel Information Updated
• Monitoring and Inspection of Detailed Field Staff on the Map
• Advanced Reporting and Analysis Capability

Ready to Use in a Short Time

• Plan
• Apply
• Monitor
• Report

Central Operator Functions

| Map Tracking | Photograph and Planogram Monitoring | Notification Services | Work Flow | Web Data Entry |

Mobile User Functions

| Visit Planning | Task and Work Order Assignment | E-signature Photograph Collection | Online Messaging | Instantaneous Data Collection |

ServiceMate

ServiceMate for Digital After Sales Service Management

ServiceMate solution developed in order to manage after sales service processes. ServiceMate enables headquarters, service partner and mobile service teams to complete their work on one system and track these proceeses digital environment. This management style and data that collected in digital environment bring along easy to follow after sales services.

Increase in Operational and Employee Productivity
• Registered Service Processes
• Central Management of All Service Points
• Faster and Error-Free Processes
• Increase in Customer Satisfaction
• Increase in Technician Productivity
• Decrease in Service and Shift Expenses
• Business Partner Management
• Sustainable Partner Communication
• Systematic Data Flow

Advanced Capabilities in Addition to Functions
• Master Data Management
• Warrant Cover Transactions
• Management of Service Forms
• Spare Parts Stock Control
• In-Warranty Service Tracking
• Vehicle Stock Transactions
• Messaging
• Job list
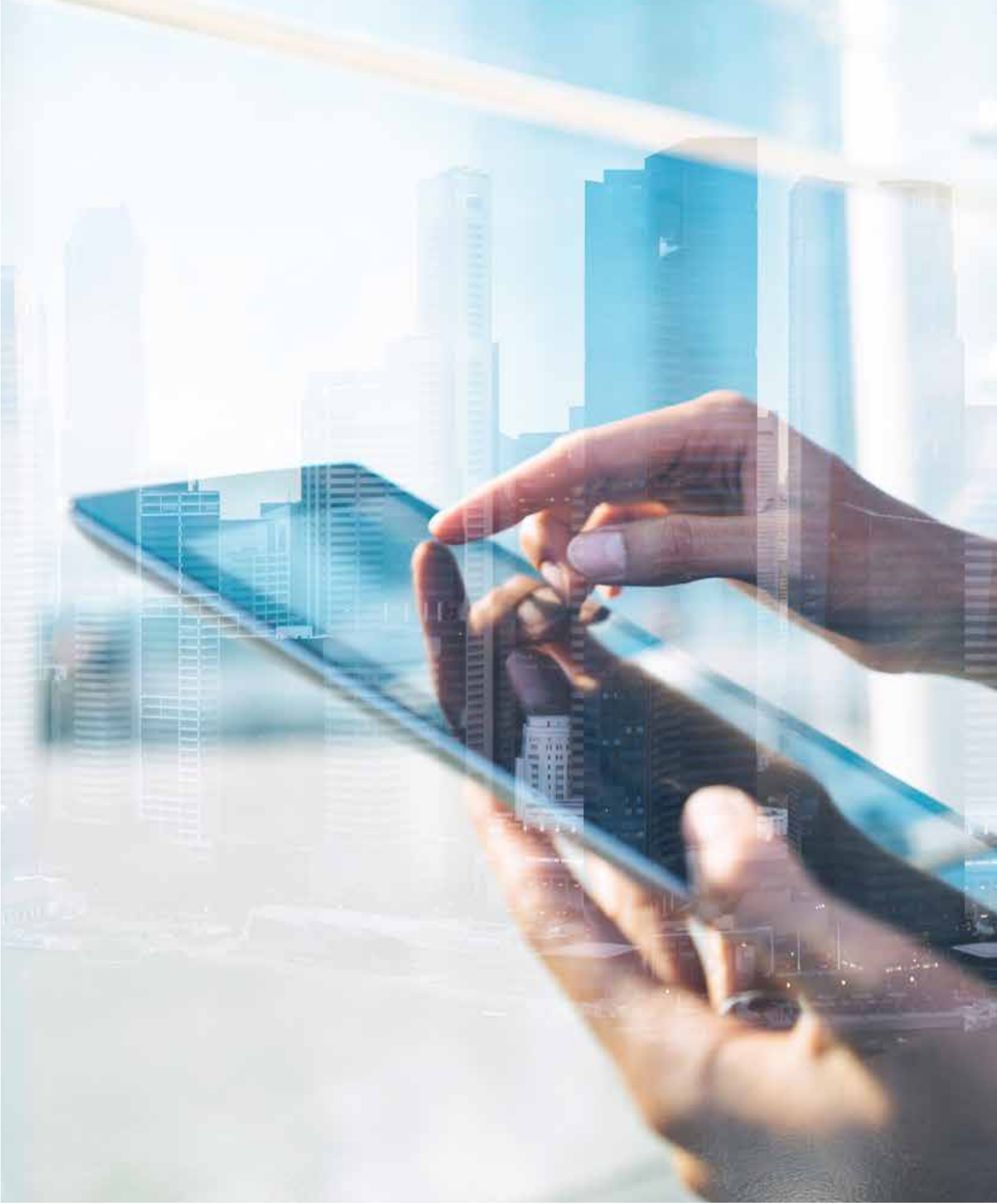• Reporting

Warranty Process Management

Online Data Collection on Field	Monitoring Marketplace	Supply Chain Optimization	Loyalty Management	Online Work Order Management	Tracking Field on Map

Spare Part Stock Management

Spare Part Demand Management	Spare Part Order Management	Süpervizör Hizmetleri	Service Billing Processes	Work Order

Daily Route Planning

Filling Out a Service Form	Collection	Online Monitoring of Spare Parts and Product	Technical Service Tracking

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